

## 24 Years of Engineering

CEI was founded in 1986 with the goal of providing quality systems design, engineering, and installation services to broadcasters.

The CEI philosophy is simple: employ talented, dedicated people and equip them with the best tools available in order to deliver services and solutions that guarantee customer satisfaction.

To ensure consistent results, we only employ full-time professionals experienced in their craft.

When it comes to service, CEI is the team you can rely on.

Call CEI Today.



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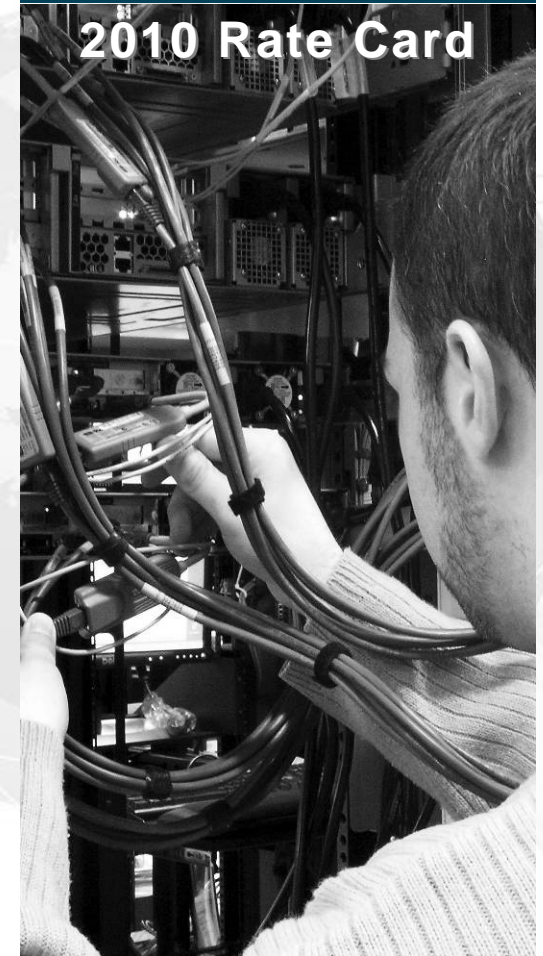
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Professional Engineering Services  
at Affordable Rates

## 2010 Rate Card



Tel: [703] 550 5800  
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## Professional Service You Can Trust

When you engage CEI, you engage a professional technology partner who will not only help create your future vision but support your existing operations.

CEI operates a **Center of Excellence for Engineering Maintenance and Repair**. That means we exist to deliver a service of the highest standard and quality to our customers.

Every member of the **CEI Service and Support Team** is a full-time professional. In addition to many years of industry experience, our Service Engineers receive regular industry training and authorized certification to keep pace with new products and technologies.

Each year, we work on thousands of products representing hundreds of manufactures. We also offer flexible and highly competitive **Customized Maintenance and Service Contracts** to fit the specific needs of our clients.

A comprehensive preventative maintenance package can be designed that provides regularly scheduled on-site service including all labor and parts over an extended period of time. That saves you the hourly charges normally associated with scheduled and rush repairs.

Your professionals need equipment and systems they can rely on. That starts with a reliable and affordable service provider. So, call CEI today.

**Frank Giliotti, Vice President of Technical Services at CEI**

## Service Rates You Can Afford

### Engineering Service

Price From As  
Low As...

#### Systems Engineering

*Expert engineering services such as Site surveys, Design, Drawings, SOW and RFP Analysis, Technology Selection.*

**\$80.00**

#### Project Management

*Project Schedules and timelines, Work Breakdown Structure, Earned Value Analysis, Project Coordination and Management.*

**\$100.00**

#### Integration Services

*Turnkey integration and installation engineering. Cabling and equipment installation. Testing and evaluation. Does not include materials.*

**\$75.00**

#### Field Engineering

*24 hrs, 7 days a week on-site engineering services. Two-hour minimum charge.*

**\$110.00**

#### In-Shop Service

*Repair and trouble-shooting service during business hours (9am - 5pm), Monday to Friday. Parts and materials not included.*

**\$90.00**

## Our Manufacturers

360 Systems	Leitch
3Com	Logitek
ADC	Mackie
AMX	Marshall
Apple	Middle Atlantic
Avid	Miranda
Avocet	Monroe
Barco	Netia
Belden	Norpak
Blonder Tongue	NVision
Canon	Omneon
Chyron	Panasonic
Clearcom	Pinnacle
Cisco	Pro Bel, Inc.
Clarity	Q-TV
Creston	Quantel
Crown Audio	Raritan
Dell	Ross Video
DNF	Sachtler
Draper	Sencore
Evertz	Sennheiser
Extron	SGI
Fostex	Snell & Wilcox
Front Porch	Sony
Fujinon	Sound Craft
Grass Valley	TECNEC
Hafler	Tektronix
Harris	Telex
Hitachi	Thales
Hewlett Packard	Thompson
IBM	Videobank
Ikegami	Videoframe
Image Video	Videotek
JBL	Vinten-Radamec
JVC	Wohler
Leader Instru-	Yamaha

... And many others



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